A. Experience

- 1 Hyper-Personalized
- 2 One Digital Assistant per User
- 3 Remembers User's (for subsequent conversations)

History

Preferences

Current Context

Goals

- 4 Aligns with the Short-term needs and Long-term Vision
- **5** Engaging Never asks for the same information again

ENGAGING EXPERIENCES DELIGHT CUSTOMERS

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B. Conversational (Cognitive) Skills



- 1 Short-term Memory (current session)
- 2 Long-term Memory (from previous sessions)
- **3** Learns new information interactively
- 4 Reasoning
- 5 Disambiguation
- 6 Deep Contextual Natural Language Understanding
- 7 Highly flexible, dynamically changes context
- 8 Option to transfer to agent (with details and summary)
- **9** Option to act as Agent Assistant

HUMAN LIKE COGNITION THAT DELIVERS TRUST, EMPATHY

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C. Effort

- 1 Low code, no code for customization
- 2 No BIG DATA, no Deep Learning (DL)
- 3 One ENTERPRISE BRAIN delivered
- 4 For all Use Cases and all Channels (Omnichannel)
- 5 Sits on your Cloud, behind your Firewall
- **6** You control data privacy, retention, memory, security, storage, access etc
- 7 Not reliant on external SaaS service
- **8** You have tools that allow you to configure and customize conversations

ONE ENTERPRISE BRAIN FOR ALL USE CASES & CHANNELS

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D. Cost

- 1 Simple Consumption-based pricing for license
- 2 Minimal development costs
- **3** Licensing should include ongoing upgrades of core technology & maintenance
- **4** Gets better with usage more natural, more personalized and more powerful
- 5 Significantly reduces cost to serve customers and employees while transforming their experience and engagement

MASSIVE ROI WITH INCREASED ENGAGEMENT

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